

Innovative Natural Resource Solutions LLC
SELECTED CLIENT LISTING
2015

American Association of Anatomists – Board development work and strategic planning introductory assistance to national non-profit organization. *1999*

American Pulpwood Association - Designed and taught workshop on advocacy issues related to Northern Forest. *1995*

Andorra Forest – Assisted large family landowner with revenue diversification planning. *2009*

Baboosic Lake Association – Developed long-range strategic plan for small, volunteer non-profit lake association in southern New Hampshire. *2002*

Bear Paw Regional Greenways -- Developed long-range strategic plan for small, non-profit land trust in southern New Hampshire. *2003*

Beaver Brook Association – Assisted regional natural resource non-profit in strategic planning surrounding the creation of a separate non-profit land trust. Worked on start-up tasks for new organization. *1996 to 1998.*

Biomass Energy Consulting – Numerous projects for private and public clients related to renewable energy facility development, biomass supply and sustainability issues (feasibility studies, biomass supply analysis, permitting, renewable energy certificate market analysis) throughout North America. *1994-Present*

Small sample listing includes:

- Panda Development Group
- Anheuser-Busch
- Beaverwood Energy
- Colby College
- Dartmouth College
- Russell Biomass
- HotZero
- Cleaves & Company
- North Country Procurement
- Safe Handling Inc.
- Honeywell
- Montpelier Heating District
- Maine Department of Conservation
- State of Massachusetts
- Plainfield Renewable Energy
- Major Investment Banks and Equity Funds
- Native American Tribes
- Utilities

Carbon – Various work for public and private clients relative to carbon sequestration and forests. *2005-present.*

Champion International Corp. – Partnering with Creative Conservation of Readfield, Maine, developed a comprehensive overview report of conservation easements and their use on timberland in the U.S. for corporate task force. *1998.*

Champion International Corp. - Planning, design & facilitation of external 3rd party review of company policies and programs designed to implement AF&PA's Sustainable Forestry Initiative in Maine, New Hampshire, New York and Vermont. *1995 to 1999.*

Clean Power Development, Inc. – Various assistance in biomass energy project development in northeastern U.S. *2006-present.*

Dept. of Energy/ NH Governor's Office of Energy and Community Services – Researched and wrote report on low-grade timber market opportunities in the northeast within the context of unstable wood energy markets with a focus on New Hampshire. *1998-1999.*

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Dept. of Energy/ NH Governor's Office of Energy and Community Services – Researched and wrote State Energy Plan and New Hampshire 25x25 plan. 2003

Empire State Forest Products Association - Assistance in developing objectives and work plan toward implementation of AF&PA Sustainable Forestry Initiative in New York and strategic plan development assistance. 1996 - 2009-2010.

Energy Foundation – Development of a biopower strategic plan. 2009

Group of FSC Certified Mills – Designed and facilitated strategic planning and advocacy work to influence the Forest Stewardship Council in its approaches to marketing FSC certified wood products. 1997.

Hancock Timber Resource Group - Assisted company in researching possibilities for partnerships in land management with the National Forest System. 1995. – With partner company Strategic Resource Systems, provided assistance in preparation for 3rd-party certification of company forest lands under the Sustainable Forestry Initiative Program. 2000

Hardwood Publishing – Developed strategic plan for national hardwood industry. Facilitated large national meeting on same. 2010

Individual Private Landowners - Land protection and estate planning assistance to private forest/farm. 1995-Present.

International Paper – Lobbying and public relations related to land ownership and large land sale. 2001-2002

Land and Community Heritage Commission – Provided staffing services for governor appointed blue-ribbon commission studying growth and development issues in New Hampshire. 1998.

Lobbying – Provided lobbying for industrial forest landowners before the New Hampshire legislature and state regulatory agencies. 1996- 2007.

Maine Forest Biodiversity Project - As part of a multi-disciplinary team, researched and wrote manual on sustainable forest practices for Maine. 1996-1998.

Maine Forest Products Council - American Forest & Paper Association Sustainable Forestry Initiative State Implementation Committee facilitation and coordination in Maine. 1995 to 1998

Maine Forest Products Council – Provided strategic planning assistance and facilitation to non-profit board of directors. 1998-1999.. Researched and published alternatives to address legislative initiative on liquidation harvesting. 2003

Maine Forest Service – Dept of Conservation – Comprehensive review and recommendations regarding the future of the forest products industry in Maine. A year-long project involving many stakeholder groups. Current - 2004

Maine Forest Service - Prepared analysis of land and timber tax and other policy options for consideration as part of the Compact for Maine's Forests. Developed comprehensive analysis and assessment of forest products industry and future prospects. 1996 and 2003-2005.

Massachusetts Forest Alliance – Designed, managed and facilitated strategic planning process. 2014-15

Massachusetts Dept. of Energy Resources – Project to encourage use of wood fuels for heating in northwestern area of the state. 2015 to Present

Mead Westvaco – Lobbying and public relations related to land ownership, including taxation, regulatory proposals, and herbicide use. 1998-2003

Moose Mountains Regional Greenways -- Developed long-range strategic plan for small, non-profit land trust in southeastern New Hampshire.

National Association of State Foresters – Development of a strategy to increase the use of wood for energy in the U.S. 2008-09

N.H. Forest Sustainability Standards Work Team - Assisted in design of public scoping, copywriting, and editing for 18-month process to develop consensus standards on sustainable forestry. 1995 to 1997.

N.H. Project Learning Tree - Fundraising and development consultant responsible for raising \$47,000 to support this youth conservation education program. 1995-1997.

N.H. Technical College, Berlin - Designed and facilitated regional meeting to solicit input on proposal to develop logging degree program. 1996.

N.H. Timberland Owners Association - Advocacy and representation before N.H. Public Utilities Commission on renegotiation of wood energy contracts. *1995 to 1997*. Advocacy before the NH General Court. *2006* Strategic Planning design and facilitation. *2004 and 2010-2011*.

N.H. Travel Council – Implemented a strategic planning process for non-profit tourism related statewide organization. *1996*

N.H. Wildlife Federation/National Wildlife Federation - Member of team that coordinated Presidential Candidates Forum on the Environment. Responsible for program, campaign contact, media strategy. *1995 to 1996*.

New England Forestry Foundation - Planned, facilitated, fundraised for and carried out Northeastern Forest Congress regional “roundtable” preparatory meeting for the 7th American Forest Congress. Meeting involved New England states and New York. *1995 - 1996*.

N.H. Comparative Risk Project - Large group meeting, design/planning and process facilitation for Comparative Risk Project centered on finding common ground among diverse interest. The project output was a list of prioritized environmental risks for public policy makers in New Hampshire designed to target limited resources towards greatest public benefits. *1995 to 1998*.

N.H. Department of Resources and Economic Development – Research and feasibility analysis for new markets for low-grade wood and sawmill residue. *2001-2002*

N.H. Farm Bureau Federation – Lobbying related to instream flow regulations, taxation, and issues related to working farmland. *2001-2002*

N.H. Forest Inventory Project - Researched and wrote report outlining timber availability in New Hampshire as one component of a project designed to update the state’s forest inventory information in the interim between USDA Forest Service Forest Inventory and Assessments. *1994-1995*.

N.H. Lakes Association – Lobbying and media relations related to regulation of personal watercraft use on public water bodies. *2002-2003*

N.H. Public Utilities Commission – Facilitated legislatively appointed group relative to renewable energy policy development. *2008*

N.H. Sustainable Energy Association – Various advocacy and marketing work in support of renewable energy in NH. *2013 - Present*

N.H. Timberland Owners Association - Strategic planning assistance to board of NHTOA and Granite State Woodland Institute. *2004 & 2011/12*

N.H. Timberland Owners Association - American Forest & Paper Association Sustainable Forestry Initiative State Implementation Committee facilitation and coordination in New Hampshire. *1995 to 2000*.

N.H. Timberland Owners Association – Proposal development and lobbying for federal appropriation to create new markets for low-grade wood. *2002*

N.H. Department of Environmental Services – Provided group facilitation and meeting planning services for task force on solid waste. *1999-2000*. Project manager for Global Climate Change Local Impact Assessment project funded through EPA grant. *2000- 2001*.

N.H. Forest Advisory Board – Provided public involvement design and facilitation services on timber liquidation issue board was seeking consensus on. *1998*.

N.H. Wood Energy Council – Provided consulting staffing to multi-year effort to encourage commercial and institutional facilities to convert to woody biomass fueled heating for their buildings. *2013-Present*

Newfound Economic Development Corporation - Timber Resource Inventory and Drain Study for Newfound Region, NH. *1996 to 1997*.

North East State Foresters Association – Provided general administrative, research and publications staffing for non-profit association of state foresters from New York, Vermont, New Hampshire and Maine. *1998 to Present*.

Northeastern Vermont Development Association – Conducted fine furniture wood working business study and feasibility study for wood pellet business in Vermont and New Hampshire. *2007-09*

Northern Forest Center – Forest industry and forestry analyses for the Northern Forest region. *Various dates*

New York Wood Product Development Council – Assisted the Council in development of marketing and reporting materials for its work. *2014-Present*

New York Farm Viability Institute - Designed, managed and facilitated strategic planning process. *2014*

Phillips Exeter Academy – Assisted school in assessing its land resources and developing a strategy for land protection. *2012*

Public Service Company of New Hampshire/Northeast Utilities – Assisted in the development of 50 MgW wood energy facility on the site of coal burning power plant. *2003-present*.

Rockingham Land Trust - Land protection assistance in negotiating acquisition of town open space property. *1996*.

Renewable Energy Consulting – Consulting on various aspects of renewable energy development with many different private firms in the biomass, wind energy and solar energy fields. *1998 - Present*

St. Lawrence University – Analyses and plan development for campus use of renewable energy to replace fossil fuel use. *2008-09*.

S.P.A.C.E. - Research and analysis on current use change tax, selected towns. *1995* Research on different state current use programs and their approaches to forest valuation. *1996*.

Shaker Village – Provided public relations and advocacy services to historic village non-profit. *1999*.

Society for the Protection of N.H. Forests - Developed and coordinated regional survey (northeast U.S.) of primary and secondary forest products industries on attitudes toward green certification of wood products. I-93 expansion local organizing work. *1995 to 1996 & 2004*.

Society of American Foresters – Led strategic plan development for national non-profit professional organization.

Statewide Program of Action to Conserve our Environment (S.P.A.C.E.) - Legislative policy director, lobbyist and outreach coordinator for this current use advocacy organization in N.H. Implemented strategic planning process. *1995 to present*.

Third-Party Auditing and Consulting for Forest Sustainability – Provided third-party auditing services under the Sustainable Forestry Initiative® and American Tree Farm System, ISO 14001 and Forest Stewardship Council to large industrial and non-industrial timberland owners in the U.S. *1999-Present*.

Tilton Diner Group – Provided facilitation and coordination services to multi-stakeholder group working on national forest governance issues. *1998 – 1999*.

TIMCO Mitigation Fund - Designed and facilitated small group process to disburse \$260,000 mitigation fund to affected parties from shut-down of wood-fired energy plant. *1994 to 1996*.

Town of Peterborough - Land protection assistance/planning for town committee charged with overseeing town's interest in 175 acre open space property. *1995 – 1997*. Wrote successful grant to provide funds for town land protection activities. *1995*.

Trust for Public Land - Assistance on a wide range of land protection projects throughout New Hampshire and Vermont. Advocacy work in the New Hampshire legislature and before Congress on land conservation funding issues. In 2001 and 2002, acted as coordinator of International Paper project in northern New Hampshire. *1994 to present*.

Umbagog National Wildlife Refuge – Provided GIS design and mapping assistance to conservation plan development process. *2003-04*

U. S. Forest Service, State & Private Forestry/Northeast Area Association of State Foresters - Participant on core team to solicit public involvement and develop proposal for significant changes to Northeast Forest Inventory & Analysis program. *1996-1997*.

U. S. Forest Service, White Mountain National Forest - Designed and facilitated public comment sessions on AMC re-permitting of WMNF operations, and Waterville Valley snowmaking expansion proposal. *1996*.

U. S. Forest Service, White Mountain National Forest & Green Mountain National Forest – Designed and implemented scoping process for Forest Plan revision on two northeastern national forests. *1997 to 1998*.

Upper Valley Land Trust – Providing natural resource inventory and land protection planning assistance for a region of the land trust's area. *2001-2002*

USDA Forest Service – Produced paper on Northern Forest issue for national natural resource assessment book. *1997*.

U.S. Endowment for Forestry and Communities – Designed and created a specialty investment fund for renewable energy linked to Renewable Energy Certificates. *2014-Present*

Various forest landowners – Development of forest management plans, forest inventories, administration of timber sales and other land management assistance. *1994-present.*

Vermont Land Trust/Upper Valley Land Trust – Provided mediation services to competing land trusts in their efforts to develop a better working relationship. *1999-2000.*

Vermont Society of American Foresters/Vermont Timberland Owners Association—Provided group process/facilitation services for multi-stakeholder group seeking consensus on proposal for new heavy cutting legislation in Vermont. *1998.*

Vermont Timberland Owners Association - American Forest & Paper Association Sustainable Forestry Initiative State Implementation Committee facilitation and coordination in Vermont. *1996 to 1998.*

Vermont Department of Public Service – Assisted in group process analysis of renewable energy funding allocation development. *2010*

White Mountain National Forest – Forest plan development scoping and stakeholder assistance.

Windham Wood Heat Initiative – Part of a team of entities encouraging conversion of schools and public buildings in Windham County Vermont to wood heat. *2014 - Present*

Wood Pellet mill development – Provided full feasibility analysis for three different proposed wood pellet manufacturing facilities including full business plan and *pro forma* financials development. *2008-2010*