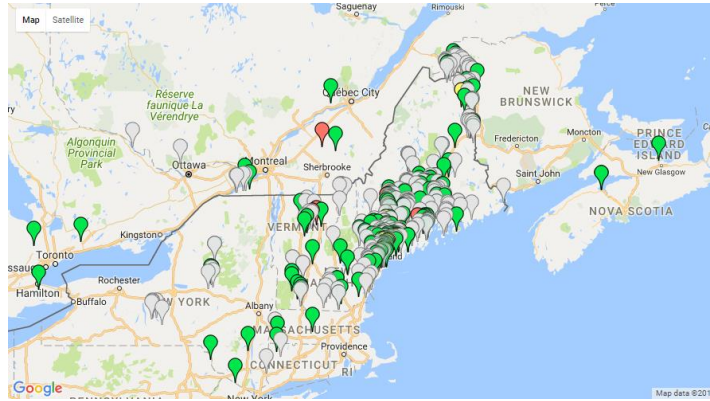


Interphase Energy LLC - Sale Summary

September 20, 2017

Summary of Turnkey Business Opportunity

Headquartered in Portland ME, Interphase Energy LLC (IE) was founded in 2012 to provide heating and energy solutions that are environmentally friendly, reducing CO2 emissions and reducing home and business operating costs. IE's principal product line is the Danish-manufactured [Kedel wood pellet boiler](#). IE provides sales, installation, and service through a network of 40 trained and authorized dealers. IE has over 500 boilers in the field, primarily in Maine and adjacent northeastern states. IE has 3,000 current and prospective customer contacts, over 650 active leads, and 10-15 confirmed sales just in the remainder of 2017, along with a base of ongoing service.



Interphase Energy has over 500 Kedel boilers in the field.

This turnkey business investment presents the buyer with the opportunity to become an immediate market presence in advanced, fully automated wood pellet central heating in the heavily oil dependent northeast U.S. IE's relationship with Danish manufacturer Nordjysk Bioenergi ApS (NBE), offers a strategic North American relationship with a global leader in this technology that, in addition to representing NBE's Kedel boiler line, can open up additional opportunities to other NBE technologies, including pellet smokers and grills, pellet stoves, and pellet hot air furnaces.

The owners are motivated to sell the company and seek a discriminating buyer who understands the market potential, envisions a vertical integration opportunity, and shares the founder's commitment to environmentally friendly heating in the northeast U.S.

Business Opportunity Highlights

- Established leader in northeast U.S. wood pellet central heating market
- Proven, reliable technology, backed by leading European manufacturer, [Nordjysk Bioenergi ApS](#), with over 60,000 units installed in Europe, Russia and North America
- Remote, internet-based monitoring capability of operating diagnostics and fuel supply on all installed units
- Representation by over 40 trained, authorized dealers in eight states and one Canadian province
- Baseline service and parts business for existing fleet of 500 boilers
- Over 2,500 tons per year of bulk pellet demand, concentrated in Maine
- Opportunity to develop relationship with NBE around other products with significant North American market potential



Next Steps for Interested Parties

The owners are motivated to sell the business in the 2017 calendar year. The sale price, terms and conditions are negotiable.

Interphase Energy LLC has retained [Innovative Natural Resource Solutions LLC](#) to provide assistance in identifying prospective buyers.

THIS DOCUMENT HAS BEEN DISTRIBUTED SELECTIVELY TO A SMALL NUMBER OF RECIPIENTS. IF YOU WOULD LIKE TO PURSUE DISCUSSIONS, PLEASE INDICATE YOUR INTEREST BY LETTER OR E-MAIL. ADDITIONAL INFORMATION WILL BE AVAILABLE FOLLOWING EXECUTION OF A NON-DISCLOSURE AGREEMENT.

CONTACT:

Charlie Niebling
Innovative Natural Resource Solutions LLC
37 Old Pound Road
Antrim NH 03440
603.965.5434
niebling@inrslc.com

Eric Kingsley
Innovative Natural Resource Solutions LLC
63 Federal St.
Portland ME 04101
207.233.9910
kingsley@inrslc.com

